

Printed: 12/26/2017 4:14 PM EST

Real Estate Education Committee 01/04/2018 09:30 AM

861 Silver Lake Blvd., Cannon Building Second Floor Conference Room A Dover, DE 19904

Posted: 12/26/2017 NW



STATE OF DELAWARE

CANNON BUILDING 861 SILVER LAKE BLVD., SUITE 203 DOVER, DELAWARE 19904-2467

REAL ESTATE COMMISSION REAL ESTATE EDUCATION COMMITTEE TELEPHONE: (302) 744-4500 FAX: (302) 739-2711

WEBSITE: DPR.DELAWARE.GOV

EMAIL:

CUSTOMERSERVICE.DPR@STATE.DE.US

AGENDA

(Amended items are noted with an asterisk)

I. Call to Order

II. Review and Approval of Minutes - December 7, 2017

III. Unfinished Business

A. Continued discussion of Commission Rule 13.1.2 New Salesperson Licensees, re: when to be completed

IV. New Business

- A. Update from Commission
- B. Evaluation of forms by DotLoop
- C. Review of Course Provider Application(s)
 - 1. McKissock, LLC
 - a. Lead Alert: A Guide for Property Managers
 - 2. Kent County Association of REALTORS
 - a. Reverse Mortgages for Purchase
 - b. Professionalism in Real Estate
 - c. Professional Standards
 - d. You Too Can Serve
 - e. Capturing the Military Market

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- f. Intro to Commercial Brokerage
- g. Selling HUD Homes Making it Easy!
- h. Technology for Listing Agents
- i. Basics of Delaware Residential Landlord Tenant Code
- D. Review of Instructor Application(s)
 - 1. Erik Hoferer New Application
 - 2. Philip McGinnis, Jr. Renewal Application

V. Correspondence

VI. Other Business before the Committee (For Discussion Only)

VII. Public Comment

VIII. Next Meeting - February 1, 2018

IX. Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 <u>Delaware Code</u>, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500

OR EMAIL

Customerservice.dpr@state.de.us

IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK
YOU.

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